Message Text

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21/23

ACTION EB-07

INFO OCT-01 ARA-06 EUR-12 ISO-00 FEA-01 AGRE-00 CEA-01

CIAE-00 COME-00 DODE-00 FRB-03 H-02 INR-07 INT-05

L-03 LAB-04 NSAE-00 NSC-05 PA-01 AID-05 CIEP-01 SS-15

STR-04 ITC-01 TRSE-00 USIA-06 PRS-01 SP-02 OMB-01

IO-13 /107 W

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R 182000Z NOV 76 CORRECTED COPY FOR MCN FM AMEMBASSY BRASILIA TO SECSTATE WASHDC 8761 INFO AMEMBASSY BONN USMISSION EC BRUSSELS AMCONSUL SAO PAULO

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PASS AGRICULTURE

E.O. 11652: N/A

TAGS: EPAP, EINV, BR, GW

SUBJ: BRAZIL-WEST GERMANY SOYBEAN PLANT JOINT VENTURE

REF: STATE 282396

- 1. SUMMARY. ACCORDING TO MINISTRY OF AGRICULTURE OFFICIALS AND TRADE SOURCES, ALL OF THE SOYBEAN MEAL AND PERHAPS SOME OF THE SOY OIL FROM THE BRAZIL-WEST GERMAN SOYBEAN PLANT JOINT VENTURE WILL BE EXPORTED TO GERMANY. ONE-HALF OF THE CAPITAL TO BE PROVIDED BY AN ASSOCIATION OF GERMAN COMPANIES REPORTEDLY IS FROM A LOAN THEY WILL RECEIVE FROM THE WEST GERMANY DEVELOPMENT BANK (DEG). END SUMMARY.
- 2. DISCUSSION OF BRAZIL-WEST GERMANY SOYBEAN CRUSHING PLANT JOINT VENTURE WAS INITIATED IN JANUARY 1975 LIMITED OFFICIAL USE

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DURING VISIT OF BRAZILIAN MINAG PAULINELLI TO GERMANY.

ANNOUNCEMENT OF THE JOINT VENTURE WAS MADE DURING RECENT VISIT OF GERMAN MINAG ERTL.

- 3. THE FOLLOWING INFORMATION WAS OBTAINED FROM MINISTRY OF AGRICULTURE OFFICIALS AND TRADE SOURCES:
- (A) THE SOYBEAN CRUSHING PLANT WILL BE A JOINT VENTURE BETWEEN A FEDERATION OF AGRICULTURAL COOPERATIVES IN THE STATE OF PARANA AND A GROUP OF GERMAN AGRI-BUSINESS COMPANIES:
- (B) ALL DETAILS OF THE JOINT VENTURE ARE EXPECTED TO BE FINALIZED BY DECEMBER 15, 1976 WITH CONSTRUCTION STARTED IN EARLY 1977:
- (C) INITIAL INVESTMENT WILL BE BETWEEN 80 AND 100 MILLION MARKS WITH 51 PERCENT OF THE CAPITAL PROVIDED BY THE BRAZILIAN COOPERATIVES AND 49 PERCENT BY THE GERMAN GROUP.
- (D) THE CRUSHING CAPACITY OF THE PLANT WILL BE 2,000 TONS OF SOYBEANS DAILY.
- (E) SOYBEAN MEAL FROM THE PLANT WILL BE EXPORTED TO GERMANY AND THE SOYBEAN OIL WILL BE EITHER MARKETED DOMESTICALLY OR EXPORTED TO ANY DESTINATION;
- (F) THE SITE OF THE PLANT IS EXPECTED TO BE IN MARINGA IN NORTHWESTERN PARANA, BUT THE SITE HAS NOT YET BEEN FINALIZED.
- 4. ADVISOR TO MINAG PAULINELLI INFORMED AGATT THAT THE BRAZILIAN AND GERMAN GOVERNMENTS SERVED PRIMARILY AS QUOTE CATALYSTS UNQUOTE IN BRINGING TOGETHER THE PRIVATE GROUPS OF EACH COUNTRY. ACCORDING TO THIS OFFICIAL, ONE-HALF OF THE CAPITAL BEING PROVIDED BY THE GERMAN GROUP IS MADE POSSIBLE THROUGH A LOAN BY THE WEST GERMAN DEVELOPMENT BANK (DEG). HE SAID ALL THE SOYMEAL FROM THE PLANT IS EXPECTED TO GO TO THE GERMAN GROUP AND PERHAPS SOME OF THE OIL.
- 5. WEST GERMAN AGATT IN BRASILIA CONFIRMED ABOVE INFORMATION. HE COMMENTED THAT THE GERMAN GROUP IS READY TO PROCEED BUT THE BRAZILIAN AGRICULTURAL COOPERATIVES WERE LIMITED OFFICIAL USE

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HAVING SOME DIFFICULTY IN FORMING AN ASSOCIATION TO PARTICIPATE IN THE JOINT VENTURE. HE ALSO PROVIDED AGATT WITH NAMES OF GERMAN FIRMS INVOLVED IN JOINT VENTURE. THESE ARE SAME AS MENTIONED IN REFTEL. CRIMMINS

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Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

Current Classification: UNCLASSIFIED Concepts: JOINT VENTURES, SOYBEANS

Control Number: n/a Copy: SINGLE Draft Date: 18 NOV 1976 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: RELEASED

Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: ElyME
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976BRASII 09621

Document Number: 1976BRASIL09621 Document Source: CORE Document Unique ID: 00

Drafter: n/a Enclosure: n/a Executive Order: N/A Errors: N/A

Film Number: D760432-0899

From: BRASILIA

Handling Restrictions: n/a

Image Path:

Legacy Key: link1976/newtext/t19761133/aaaabcoo.tel Line Count: 112 Locator: TEXT ON-LINE, ON MICROFILM

Office: ACTION EB

Original Classification: LIMITED OFFICIAL USE

Original Handling Restrictions: n/a
Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 3

Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE

Previous Handling Restrictions: n/a Reference: 76 STATE 282396
Review Action: RELEASED, APPROVED
Review Authority: ElyME

Review Comment: n/a Review Content Flags: Review Date: 30 APR 2004

Review Event:

Review Exemptions: n/a
Review History: RELEASED <30 APR 2004 by ElyME>; APPROVED <28 JUL 2004 by ElyME>

Review Markings:

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Review Media Identifier: Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: BRAZIL-WEST GERMANY SOYBEAN PLANT JOINT VENTURE

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Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006